



President's Retrospective

(A speech given by Jayson DeGolier at June's ISM-Buffalo Installation & Awards Dinner)

Good evening, everyone! Thank you for being here for the 118th annual Awards and Installation night.

I would like to start by thanking the entire 2021-22 Board of Directors. Though we have some members whose terms ended, they have agreed to stay on for another term. These being: Martha Switzer, Jim Austin, Andrea Semski, and Julie Cross. While we say goodbye to Heather Titanic as she is departing the Board, I do not believe it is the last we will see of her. Thank you for your time, Heather. New to the Board this year, though he has served in the past, we welcome Bruce Izard to the Treasurer role. Thank you, Bruce, for taking on this role. Another change to the Board this year, I have asked Kristin Wolf, and she agreed, to move into the Director of Membership position. While we still have a few open positions on the Board, I believe these changes help balance the Board and put focus on some needed areas. As always, anyone interested in the Board, what we do, open roles, please feel free to reach out to any member of the board. We are always looking for new people and thoughts and suggestions. As always, thank you Executive Secretary Nancy Boyd Haley for being the workhorse and resource that we have all become accustomed to.

As an introduction to anyone who doesn't know me, my name is Jayson DeGolier. This will be my 3rd year as President and 4th year on the Board. I have been a member of ISM since 2011. I first received my CPSM certification January of 2013, then received the CPSD certification in 2015. I have also completed the training and am certified to be an instructor for the CPSM coursework.

I have not always been in a Procurement role. I began my journey in 2001 when I was hired at Cliffstar Corp. I moved into the procurement department in 2004. During the time in between I was in production running machines, then into the warehouse where I drove a forklift. I then moved into the batching lab. With the move to the lab, it gave me access to our system, SAP, as there were inputs that needed to be done. That experience, as well as completing my bachelor's in business, gave me the necessary qualifications to move into the procurement position. At this point, I still was not really thinking about the career aspect of procure-

ment. To that point my focus was moving up in the company and making more of that all mighty dollar and also get to first shift, as I had a family to take care of.

I did not start thinking about procurement as a career, and not just a job, until a gentleman was hired as the packaging group's boss. Tom Bettino was the man that was hired, and I have much to thank him for where I am now. He was more of a mentor to me than just a boss. We had many

Continued on page 2



ISM-Buffalo Launches New Site

ISM-Buffalo is happy to announce that we have migrated to a new website! Now under the ISM Global umbrella, you'll find consistent and relevant information for local and global events, programs and member benefits. Only one login will be necessary when accessing both the ISM Global and ISM-Buffalo Chapter website. Check back often. Save the link to your favorites.



<https://buffalo.ismworld.org/>

To help you navigate:

EVENTS - On the HOME PAGE and TRAINING, you find events with buttons for easy registration. If you utilize this means to register for local (and other) events, it will automatically load your CEH to your account for recertification credits.

BUFFALO BUYLINES newsletters are under the News & Publications drop down.

Please **MEET & CONNECT** with us - meeting, jobs, volunteer info, awards and more in this area.

You'll find more about our Chapter history, mission, vision and board members in the ABOUT area.



ISM-Buffalo, Inc.
PO Box 888

Hamburg, NY 14075-0888

Phone: (716) 648-0972

E-Mail: ismbuf@ismbuffalo.com

<https://buffalo.ismworld.org/>

The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

2022-2023 Board of Directors

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Continued from page 1

discussions about where I was and where I wanted to go. There is more that I could speak about regarding the time we worked together and the conversations, but I will not take that much time. I will say that one of the things that Tom said to me was that "at some point you will reach a decision point as to what direction you want to move in; and if you don't choose, the decision will end up being made for you." I still remember this and reflect as there were multiple choices along the road while Tom was my boss, and while I did not make choices, he made them for me and steered me to where I am. For that I am thankful to him. I am also thankful to my wife, Amanda, as she has been beside me down this road. I don't know if I could have done it without her encouragement, support, and dedication.

Enough about me though, ISM-Buffalo.... when I came into the President role two years ago, after Martha Switzer's insistence, and anyone that knows her knows what that is like, I didn't know what to expect. I knew that we were in the midst of a new chapter agreement with National that required we change our bylaws, which also involved renaming and realigning the org chart as well. This was a sizeable undertaking and I want to thank everyone for the work and time put into getting that done. Also, during that time there was COVID, and we all know how that went. This made us have evolve, adapt, and grow in how we handled not only board meetings, but also how we provided the ability for our members to continue earning CEH's. We are now, hopefully, on the other side of that concern. We have a strong educational dinner meeting schedule, webinars, and will still have the 2 all-day seminars as well. We are also working on trying to put together review classes for the 3 exams needed to earn the CPSM.

While that is all good, the big focus this year will also be membership. We really need to grow our chapter, so I ask everyone to please reach out to anyone in your network that is not a member and try to get them to join. The bigger we are the stronger we will be.

In closing, I am honored to continue as President of this chapter for another year and I look forward to a positive year. Thank you to everyone for the support!

Thank you,
 Jayson R DeGolier, CPSM, CPSD, CPIM, ICBB
 President, ISM-Buffalo, Inc.

Heather Titanic, MBA Appointed to Board Position

At a recent board meeting, ISM-Buffalo President Jayson DeGolier appointed Heather Titanic to fill the open position of Director of Communications. This one-year term follows her two-year service as the chapter's treasurer.

In her new role on the board, Heather will oversee social media, photography, newsletter and website.

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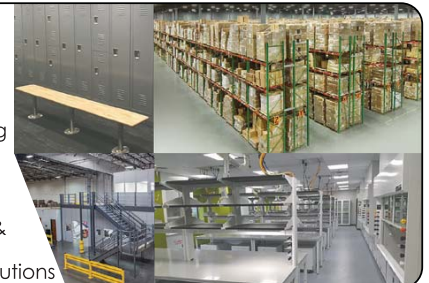
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June Installation & Awards Dinner ... a lot to celebrate!

Semski Recognized for Stellar Job

THE PRESIDENT'S AWARD FOR EXCELLENCE - This award was established in 1992 in recognition of noteworthy performance in the best tradition of "Doing things right the first time" and exemplifying a Total Quality Spirit. This year, I am giving this award to Andrea Semski. Andrea has been an active ISM-Buffalo member since 2018 and been on the Board since 2020. Andrea has far exceeded expectations as the Director of Education as we worked through COVID and remote learnings. She helped align the layouts for the learning offerings as well as done an excellent job filling the slots needed for presenters. Even after she accepted a job and moved to Corning last year, she has still proved to be an asset and continue to perform her role. She has also agreed to stay on the Board in Buffalo for another term. ISM-Buffalo is pleased to present The President's Award for Excellence to Andrea Semski. Thank you and congratulations!



Jayson R DeGolier, CPSM, CPSD, CPIM, ICBB
President, ISM-Buffalo, Inc.



Officiating at our annual Awards and Elections meeting at Chef's Restaurant on June 8, Past President John E. Domres, Sr., C.P.M., administers the oath of office to 1st Vice President James Austin, CPSM, (top) and to President Jayson DeGolier, CPSM, CPSD, (middle). Below, board members pose after their installation as (left to right): Director of Education Andrea Semski; Past President Martha Switzer, CPSM, CPSD; Secretary Julie Cross, CPSM; and Treasurer Bruce Izard, MBA.



At the June 8 dinner meeting, ISM-Buffalo President Jayson DeGolier welcomes new members Sherry Radwan and Mary Sullivan, both of Philpac Corporation. We're happy to have you join us! Say hello to them at the next meeting.





ISM—Buffalo, Inc.

ISM-Buffalo presents an educational webinar via Zoom

Wednesday, August 24, 2022
12:00pm - 1:00pm

Russia’s Invasion of Ukraine, COVID & Future Supply Chain Disruptions in 2022

The Russian invasion of Ukraine and the COVID-19 pandemic with its variants, is impacting supply chains in different parts of the world at different times, and will continue to do so. Extreme weather events, which have unleashed environmental catastrophes leading to loss of human lives, continue to prevent areas around the world from producing and moving materials. Cyber security issues are disrupting systems and impacting supply chains while shutting down businesses, geo-political issues which could threaten our supply of energy and semi-conductor chips, the looming longshoreman potential strike and how it could impact our already overwhelmed ports in California and lastly the "bull whip effect" which could cause inventory issues for companies in 2022. What supply chain disruptions should we expect in 2022? When will this global supply chain chaos end? Will we get back to normal?



Presenter: Patrick Penfield, Ph.D.



Patrick Penfield is a Professor of Practice - Supply Chain Management and Director of Executive Education at the Whitman School of Management - Syracuse University. He has his Ph.D. in Sustainable Resource Management and is Certified in Purchasing Management (CPM), Certified Fellow in Production and Inventory Management (CFPIM) and Certified in Integrated Resource Management (CIRM). He was voted Faculty of the Year at the Whitman School of Management in 2007 & 2018, selected for the prestigious Syracuse University Meredith Teaching award in 2009 and in 2015 received the Oberwager award for engagement with students. Penfield has over 15 years of industry experience in Supply Chain Management & Manufacturing working for such companies as the Raymond Corporation, Johnson & Johnson and Philips Electronics. Professor Penfield’s research focuses on Forestry, Natural Resource Management and Sustainability. Dr. Penfield has appeared on Good Morning America, CBS & ABC Evening News and has done several print media interviews with USA Today, Fox, CNN, Bloomberg, Time, Newsweek and several other trade magazines and news media outlets.

ISM-Buffalo Members....no cost

Non-Members/Guests...\$15.00

EARN (1) CEH

Reservations requested by noon on Tuesday, August 23rd but call for availability after that time.

NEW - Register on our new website <https://www.buffalo.ismworld.org>.

(Using this new method, if you are need CEH for recertification, they will automatically get loaded to your account.)

Or, (716) 648-0972; ismbuf@ismbuffalo.com.

You will receive the log-in information prior to event.

ISM-Buffalo Golf Outing - June 10th

One hundred golfers enjoyed a beautiful day on the course at Terry Hills in Batavia for ISM-Buffalo's annual outing. We all enjoyed a sunny and breezy day on the links, as well as good food, fun contests and exciting prizes. Special thanks to the committee and helpers for a well-run event! Jim Austin (chairman), Bruce Izard, Melinda Rodgers, Dave Gardner, Julie Cross, Connor Kane, Will Healey, Rob Conti, Andy Kurcsics, Jayson DeGolier, Nancy Boyd Haley, and Martha Switzer. **We'll see you all next year on Friday, June 9, 2023!**



ISM-Buffalo wishes to thank these supporters!

Grand Prize Sponsor: Philpac Corporation

Hole-In-One Sponsors: Accurate Box Company, Addison Precision Mfg., ColorMasters, Pallet Services, and TC Transcontinental Packaging.

Shooters Package Sponsors: Addison Precision Mfg., Berry Global, H.B. Fuller, Kraftwerks, NOCO, and Taylor Steel.

Par/Hole sponsors: Addison Precision Mfg., Admar Supply, Buffalo Paper, Corr Distributors, Facilities Management Expo, Minuteman Press, Multisorb Technologies, Niagara Sheets, Partners Packaging, ROAR Logistics and Terry Hills Golf Course.

Raffle donors....Thank You!



William J. Gamble Scholarship Awarded to Olivia Nellis

The William J. Gamble Memorial Scholarship for 2022 was awarded to Olivia Nellis, daughter of ISM-Buffalo member Connie Nellis, CPSM.



Olivia is attending St. John Fisher College with a nursing major. In answering our scholarship application's new question on how her current degree program relates to the Supply Management profession, Olivia conveyed how the pandemic highlighted the importance of supply management to the nursing profession. Due to shortages in supplies and inefficient processes, nurses faced significant challenges and additional stress that affected patient care and safety. She hopes to someday be in a nursing or hospital management position where she can be involved in supply chain decisions to eliminate supply bottlenecks.

She cites time management in helping her to maintain a high GPA as well as playing for the St. John Fisher's woman volleyball team. Recently they won the Empire 8 Conference and traveled to Michigan for the NCAA Tournament. In her recommendation letter, her head coach said that "Olivia is reliable, honest, and intelligent. Olivia is a great teammate and person."

Congratulations to Olivia who is pictured above accepting a \$1,000.00 scholarship check from Gamble Committee Chairman Martha Switzer, CPSM, CPSD. A scholarship is made available each year, funded by our golf outing. Applications are due during the first quarter of the year.

- Nancy Boyd Haley, Executive Secretary



Let's Expand our Network!

We are seeking your support to continue to grow our chapter membership! Chapter membership growth means increased networking opportunities for all of us with more supply chain management professionals in the area.

Drop us a note with your prospective member's contact information and we will invite them to join us. Or, just share our Chapter website address and they can subscribe to receive our announcements.

Stay tuned for information on a program we're developing to inform and guide you to make the most of your membership benefits.

Kristin Wolf, ISM-Buffalo Director of Membership
kristin.wolf@avantorsciences.com

Nancy Boyd Haley, ISM-Buffalo Executive Secretary
ismbuf@ismbuffalo.com

Join our Facebook Page, **ISM – Buffalo**

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Contact **Nancy Boyd Haley** at

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Andrew Kurcsics

158 Reading Avenue
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716-743-2779 fax
716-583-8887 cell
andy@partnerspackaging.net
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WEBINAR - ZOOM
Wednesday, July 27, 2022

Time: 12:00pm - 1:00pm
 Presenter: Dyci Sfregola
 Topic: "Supply Chain Transformation Done Right"

WEBINAR - ZOOM
Wednesday, August 24, 2022

Time: 12:00pm - 1:00pm
 Presenter: Patrick C. Penfield, Ph.D., Director of Executive Education & Professor of Supply Chain Practice, Syracuse University
 Topic: "Russia's Invasion of Ukraine, COVID & Future Supply Chain Disruptions in 2022"

EDUCATIONAL DINNER MEETING
Wednesday, September 14, 2022

Presenter: Dr. Steven Carnovale, RIT
 Topic: "Guardians of Intellectual Property in the 21st Century"
 Place: TBD

WEBINAR - ZOOM
Wednesday, September 28, 2022

Time: 10:00am- 11:00am
 Presenter: Todd Snelgrove, Global Value Merchant
 Topic: "How and why best in class procurement organizations drive sustainable savings to their bottom line: The Do's and Don'ts"

EDUCATIONAL DINNER MEETING
Wednesday, October 12, 2022

Topic: LinkedIn Coaching
 Presenter: Claire Petrie
 Place: TBD



FACILITIES MANAGEMENT EXPO
Wednesday, October 19, 2022

10:00am-4:00pm
 Hamburg Fairgrounds Event Center
 5820 South Park Ave., Hamburg, NY 14075
www.fmexpo.net

Recommend a vendor to exhibit.
Endorsed and Supported by ISM-Buffalo

PLANT TOUR
Wednesday, October 26, 2022
 Multisorb Technologies

SUPPLY CHAIN SYMPOSIUM
Friday, November 4, 2022

Presenters: Dan Coleman, topic TBD; Paul Tyno, Sustainability; Tom Schin, Build a Better Culture.
 Place: Classics V Banquets, Amherst

EDUCATIONAL DINNER MEETING
Wednesday, November 9, 2022

Presenter: Jason Zapp
 Topic: "Forced Labor in our Global Supply Chains - Why does it exist? How does it affect our business? What can we do about it?"
 Place: TBD

Watch for additional programs to be added to our schedule. Contact Education Director Andrea Semski with speaker leads or topic/program recommendations.



ISM-New Jersey Webinars

Supply Chain Information Flow: A Toolset for Delivering Supplier Performance and Extracting Business Value

Wed, Aug 3, 2022.....2:00 PM - 2:45 PM **(Free)**

Dealing with Shortages & Disruptions

Thurs, Aug 4, 2022.....2:00 PM - 3:00 PM **(Free)**

Risk Management: What to Do, Where to Start

Wed, Aug 10, 2022.....2:00 PM - 3:00 PM **(Free)**

Voice of Supply Chain with G-Sean Williams

Wed, Aug 17, 2022.....2:00 PM - 3:00 PM **(Free)**

Navigating the CPSM and Upcoming Associate Certification

Wed, Aug 24, 2022.....2:00 PM - 3:00 PM **(Free)**

For students interested in earning a CPSM®, ISM will be launching an associate certification or APSM (Associate Professional in Supply Management) that is a stepping stone to a full certification. It requires the first CPSM® exam, and after obtaining three years of work experience you can take the remaining two exams to elevate your credential to a full CPSM®. Join the experts and instructors from ISM, Jim Fleming and Mila Henn, as they discuss preparing for and successfully navigating the CPSM, along with this new associate-level certification.



<https://www.ismnj.org/insidepages/meetings/>